

In Business As In Life You Don Get What You Deserve You Get What You Negotiate

In this competitive world, it's more important than ever to be able to negotiate effectively. Whether you're trying to close a deal, get a raise, or simply resolve a conflict, your ability to negotiate will have a major impact on your success.



In Business as in Life - You Don't Get What You Deserve, You Get What You Negotiate by Dr. Chester L. Karrass

★★★★☆ 4.5 out of 5

Language	: English
File size	: 2250 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
Word Wise	: Enabled
Print length	: 457 pages
Lending	: Enabled



Unfortunately, most people don't know how to negotiate effectively. They either give in too easily or they come across as too aggressive. As a result, they often end up getting less than what they deserve.

If you want to learn how to negotiate like a pro, then you need to read *In Business As In Life You Don Get What You Deserve You Get What You Negotiate* by Robert Bolton and Judith Fake.



This book is a comprehensive guide to negotiation that will teach you everything you need to know to get the best possible outcome in any situation.

Bolton and Fake start by explaining the basics of negotiation, such as how to prepare for a negotiation, how to build rapport with the other party, and how to make effective concessions.

They then go on to discuss more advanced negotiation techniques, such as how to use leverage, how to handle difficult people, and how to close a deal.

Throughout the book, Bolton and Fake provide real-world examples and case studies to illustrate their points.

They also include exercises and worksheets to help you practice your negotiation skills.

If you're serious about improving your negotiation skills, then *In Business As In Life You Don Get What You Deserve You Get What You Negotiate* is a must-read.

This book will give you the tools and techniques you need to get the best possible outcome in any negotiation.

Here are some of the things you'll learn from this book:

- How to prepare for a negotiation
- How to build rapport with the other party
- How to make effective concessions
- How to use leverage
- How to handle difficult people
- How to close a deal

If you're ready to start getting what you want in life and in business, then Free Download your copy of *In Business As In Life You Don Get What You*

Deserve You Get What You Negotiate today.

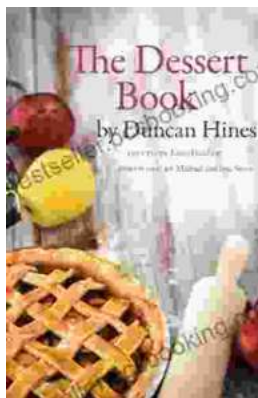


In Business as in Life - You Don't Get What You

Deserve, You Get What You Negotiate by Dr. Chester L. Karrass

★★★★☆ 4.5 out of 5

Language : English
File size : 2250 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 457 pages
Lending : Enabled



The Quintessential American Cook: A Culinary Journey with Duncan Hines

Prologue: The Man Behind the Name Duncan Hines, a name synonymous with American dining, was born in 1880 into a humble farming family in Bowling...



Introducing Romanticism: A Literary Guide to the Romantic Era

Romanticism was a literary movement that emerged in the late 18th century and flourished in the early 19th century. It was a reaction against the...